

## **Automotive Sales Representatives/ Sales Consultants**

Looking for a career that combines competitive pay with great culture? Have you been considering the automotive industry but don't know how to break in? **Dick Scott Automotive Group** is family owned and operated and one of the largest & best-selling automotive retailers in metro Detroit. They are currently seeking qualified and flexible candidates to apply for their growing sales team.

Applicants with experience in customer service, the hotel & restaurant industry, retail sales or call centers are encouraged to apply. Come see what it's like to be a part of the **Dick Scott Family**.

### **Job Responsibilities:**

- Complete extensive training regarding the product line (Chrysler, Jeep, Dodge & RAM)
- Spend time with customers to determine their needs and discusses vehicle options
- Test drive vehicles to demonstrate automotive features
- Complete quotes, return email/voicemail, other administrative functions to include running credit applications and processing transaction paperwork
- Support on-line customers through the e-Sales office
- Follow up with existing and potential customers to generate leads and close sales
- Provide after-sales service

### **Job Requirements:**

- Previous Auto Sales experience a plus, but not required
- Intense focus on the customer and their experience
- A strong ability to find solutions to sales challenges and assess individual client needs
- Exceptional speaking and active-listening skills
- Impeccable customer service
- Team oriented environment
- Stable work history
- Valid driver's license
- Must be able to pass a background check

### **Dealership Commitment:**

- Competitive compensation
- Unparalleled training program
- Medical, Dental, Vision, Short and Long-Term Disability and Life insurance
- 401k
- Paid vacation
- Paid Holidays
- 5-day work week
- Limitless growth opportunities

**Join the winning automotive sales team at Dick Scott Chrysler Dodge Jeep Ram!**

**Apply Now!**